

Training, Consultancy and Support for Participation in European Projects



Who we are

Europlan UK is a European company that provides training, support and consultancy relating to European projects. The company is registered in London and has a strong presence in Brussels, giving excellent access to the European Institutions. We have recently set up a representative office in Sofia, Bulgaria, reflecting our strong desire to assist organisations in the Balkan region. We specialise in projects in the field of Research and Development, Innovation, Regional Development and International Co-operation. Our main capabilities are set out below.

Support for European Research Proposals

In addition to the provision of training courses to help you write a proposal, we aim to offer a full range of European project support services to meet individual clients' needs. This may include: helping develop an idea, matching an idea to a specific EU 'Call for Proposals', help in finding partners, assistance in writing a proposal or help with the on-going management of a successful project. Through our good contacts in Brussels with the European Institutions, we are able to assist in networking and seeking out the right information and advice, whether for the 7th Framework Programme, the CIP programme or the Cohesion Programme.



Technical Studies

Europlan UK can contribute to the preparation of studies, reports and strategic documents such as national plans for new Member States. We are pleased to work with clients from any part of the world, and have a particularly detailed knowledge of South-East and Eastern Europe, the Balkans and the Russian Federation. We can use our wide experience to help you take a critical look and identify the key issues across a range of subjects, and have specific expertise in fields such as ICT and space/satellite technologies.

Training Courses

In our 1, 2, or 3-day training courses, we seek to go beyond a simple presentation of the facts to focus on key, practical advice based on the trainer's experience in European Research Programmes. The courses cover topics such as:

- Developing a proposal for European Research Funding
- Writing clear technical reports and proposals in English

We can provide a standard course and can also adjust the content to meet your requirements with regard to: duration, assumed background knowledge, level of detail required, inclusion of practical sessions, etc. The trainers do not just focus on presenting the formal requirements but seek to pass on practical tips from their experience and, to the extent that time allows, to incorporate practical group sessions and discussions to help participants "learn through doing".

Training Course Example:

2-day and 3-day courses were run in summer 2011 for the Bulgarian Academy of Science and for Sofia University "St. Kliment Ohridski".



The subject was [Enhancing Success in European-funded Research Proposals](#) and the course addressed questions such as:

What sort of proposal is most likely to succeed in being awarded funding?

How can you write a proposal that presents your idea in a clear and convincing manner?

Topics addressed included:

- Review of EU RTD programmes/processes
- Preparation and finding an appropriate Call
- Developing a sound proposal in the required format for each of the key sections required
- Writing a proposal in clear English
- Considering the evaluators' perspective
- On-going management of successful projects

The three trainers involved in these courses had extensive experience of EU Research projects, through working in the European Commission, through participation in project reviews and evaluations, or through managing successful projects.

Our Team

Europlan UK has a highly effective team who are interested in listening to your needs. Our experts, several of whom have previously held senior roles in the European Commission (EC), have a proven track record in the preparation of complex studies, project management tasks or the coordination of successful European R&D projects. Their experience in participating as evaluators in EC research programmes also lends a clear understanding of what makes a sound proposal.

Flexibility in meeting your needs

We seek to be flexible and are happy to discuss your needs from a brief single consultation to a more extensive on-going partnership.

Please do not hesitate to contact us to discuss, with no obligation, how we can help you achieve your goals.



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